

# **VETS**

Veterans Enterprise Technology Solutions, Inc.

**2057 Woodford Rd.  
Vienna, VA 22182  
(703) 587-6972**

## **Price List**

**For the:  
GSA Veterans Technology Services Government-Wide  
Acquisition Contract (GSA VETS GWAC)  
Contract Number GS-06F-0532Z**

## **Functional Areas 1 & 2**

**1-Jan-07**

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# VETS, Inc.

## VETS, Inc. Price List

### GSA VETS GWAC Functional Areas 1 & 2

#### Authorized Negotiators:

**Primary:** Jim Moody  
Title: Chief Operating Officer  
Telephone: (703) 587-6972  
Fax: (866) 320-0911  
e-Mail: jmoody@vets-inc.com

**Secondary:** Jim Case  
Title: President and Chief Executive Officer  
Telephone: 703) 801-8171  
Fax: (866) 320-0911  
e-Mail: jcase@vets-inc.com

#### Remittance Address

VETS, Inc understands that, In accordance with the Debt Collection Improvement Act of 1996, all federal payments must be made by Electronic Funds Transfer (EFT). VETS' remittance address for EFT is:  
Account Number: 2000025078442  
Routing Number: 051400549

Notes
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|---|--|
| 1 | Escalation: A 3.5% escalation rate was used in Base Period Years 3 and 4. An additional 2% escalation was added to calculate Base Period Year 5 rates. The Base Period Year Five rates and multipliers will be extrapolated out to years 6 - 10 automatically by the Government for proposal evaluation purposes. Hence, rates have not been provided for Option One Years 6 - 10. |
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# VETS, Inc.

## VETS GWAC CONTRACT LINE ITEMS - FUNTIONAL AREAS 1 & 2

Base Period - Years 1 and 2  
Base Period February 2, 2007-February 1, 2009

THE HOURLY RATES ARE A NOT TO EXCEED CEILING

CLIN	Labor Category	A	B	C	D	(AxC)+(BxD)
		Estimated Hours ON-SITE	Estimated Hours OFF-SITE	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	Total
1	Applications Programmer	4,160	2,080	\$51.05	\$57.38	\$331,718.40
2	Applications Systems Analyst/Programmer	4,160	2,080	\$70.70	\$79.44	\$459,347.20
3	Business Process Consultant	4,160	2,080	\$86.40	\$97.10	\$561,392.00
4	Business Subject Matter Specialist	4,160	2,080	\$121.75	\$136.82	\$791,065.60
5	Business Systems Analyst	4,160	2,080	\$72.26	\$81.21	\$469,518.40
6	Chief Information Security Officer	4,160	2,080	\$128.82	\$144.77	\$837,012.80
7	Client/Server Database Manager	4,160	2,080	\$75.40	\$84.74	\$489,923.20
8	Client/Server Network Architect	4,160	2,080	\$123.32	\$138.59	\$801,278.40
9	Communication Analyst	4,160	2,080	\$74.63	\$83.86	\$484,889.60
10	Communications Facility Engineer	4,160	2,080	\$82.09	\$92.25	\$533,374.40
11	Communications Installer	4,160	2,080	\$53.42	\$60.03	\$347,089.60
12	Communications Transmission Engineer	4,160	2,080	\$68.33	\$76.80	\$443,996.80
13	Consultant	4,160	2,080	\$216.01	\$242.75	\$1,403,521.60
14	Curriculum Developer	4,160	2,080	\$58.91	\$66.20	\$382,761.60
15	Data Architect	4,160	2,080	\$87.97	\$98.87	\$571,604.80
16	Data Communication Manager	4,160	2,080	\$76.58	\$86.07	\$497,598.40
17	Data Security Analyst	4,160	2,080	\$68.33	\$76.80	\$443,996.80
18	Data Warehousing Administrator	4,160	2,080	\$87.97	\$98.87	\$571,604.80
19	Data Warehousing Analyst	4,160	2,080	\$113.89	\$127.99	\$740,001.60
20	Data Warehousing Programmer	4,160	2,080	\$70.70	\$79.44	\$459,347.20
21	Data/Configuration Management Specialist	4,160	2,080	\$66.77	\$75.04	\$433,846.40
22	Database Analyst/ Programmer	4,160	2,080	\$74.63	\$83.86	\$484,889.60
23	Database Manager/Administrator	4,160	2,080	\$82.47	\$92.68	\$535,849.60
24	Disaster Recovery Administrator	4,160	2,080	\$74.63	\$83.86	\$484,889.60

# VETS, Inc.

25	Disaster Recovery Analyst	4,160	2,080	\$66.77	\$75.04	\$433,846.40
26	E-Business Manager	4,160	2,080	\$98.18	\$110.34	\$637,936.00
27	Electronic Data Interchange (EDI) Specialist	4,160	2,080	\$63.62	\$71.50	\$413,379.20
28	Electronic Mail Coordinator	4,160	2,080	\$51.05	\$57.38	\$331,718.40
29	Engineering Subject Matter Specialist	4,160	2,080	\$98.18	\$110.34	\$637,936.00
30	ERP Analyst	4,160	2,080	\$92.68	\$104.17	\$602,222.40
31	ERP Business/Architectural Expert	4,160	2,080	\$109.96	\$123.59	\$714,500.80
32	Geographic Information Systems Analyst/Programmer	4,160	2,080	\$78.55	\$88.28	\$510,390.40
33	Geographic Information Systems Manager	4,160	2,080	\$47.12	\$52.96	\$306,176.00
34	Graphics Specialist	4,160	2,080	\$53.81	\$60.47	\$349,627.20
35	Groupware Specialist	4,160	2,080	\$39.27	\$44.13	\$255,153.60
36	Hardware Engineer	4,160	2,080	\$74.63	\$83.86	\$484,889.60
37	Help Desk Coordinator	4,160	2,080	\$63.62	\$71.50	\$413,379.20
38	Help Desk Specialist	4,160	2,080	\$49.10	\$55.17	\$319,009.60
39	Help Desk Support Service Specialist	4,160	2,080	\$54.98	\$61.79	\$357,240.00
40	Information Assurance Development Engineer	4,160	2,080	\$90.33	\$101.51	\$586,913.60
41	Information Assurance Engineer	4,160	2,080	\$74.63	\$83.86	\$484,889.60
42	Information Assurance Network Specialist	4,160	2,080	\$58.91	\$66.20	\$382,761.60
43	Information Assurance Systems/Network Specialist	4,160	2,080	\$68.33	\$76.80	\$443,996.80
44	Information Center Specialist	4,160	2,080	\$51.05	\$57.38	\$331,718.40
45	Information Security Business Analyst	4,160	2,080	\$70.70	\$79.44	\$459,347.20
46	Information Systems Administration & Planning Mgr.	4,160	2,080	\$82.47	\$92.68	\$535,849.60
47	Information Systems Training Specialist	4,160	2,080	\$70.70	\$79.44	\$459,347.20
48	Instructional Technologist	4,160	2,080	\$65.20	\$73.27	\$423,633.60
49	IT Subject Matter Specialist	4,160	2,080	\$137.46	\$154.48	\$893,152.00
50	LAN Support Technician	4,160	2,080	\$51.05	\$57.38	\$331,718.40
51	LAN/WAN Administrator	4,160	2,080	\$58.91	\$66.20	\$382,761.60
52	LAN/WAN Integrator	4,160	2,080	\$68.72	\$77.23	\$446,513.60
53	LAN/WAN/MAN Administrator	4,160	2,080	\$74.63	\$83.86	\$484,889.60
54	Modeling and Simulation Specialist	4,160	2,080	\$82.47	\$92.68	\$535,849.60
55	Network Control Technician	4,160	2,080	\$62.84	\$70.62	\$408,304.00
56	Network Engineer	4,160	2,080	\$78.16	\$87.83	\$507,832.00
57	Network Planning Analyst	4,160	2,080	\$69.91	\$78.56	\$454,230.40
58	Network Systems Administrator	4,160	2,080	\$66.77	\$75.04	\$433,846.40
59	Network Systems Manager	4,160	2,080	\$82.47	\$92.68	\$535,849.60
60	Network/Hardware Support Technician	4,160	2,080	\$53.02	\$59.58	\$344,489.60
61	Operations Manager - Data Communications	4,160	2,080	\$84.05	\$94.44	\$546,083.20
62	Operations Manager - Voice Communications	4,160	2,080	\$84.05	\$94.44	\$546,083.20
63	Operations Systems Manager	4,160	2,080	\$94.26	\$105.93	\$612,456.00

# VETS, Inc.

64	Operations/Technical Support Analyst	4,160	2,080	\$47.12	\$52.96	\$306,176.00
65	Operations/Technical Support Manager	4,160	2,080	\$74.63	\$83.86	\$484,889.60
66	Ops/network LAN Administrator	4,160	2,080	\$54.98	\$61.79	\$357,240.00
67	Project Engineer	4,160	2,080	\$92.68	\$104.17	\$602,222.40
68	Project Manager	4,160	2,080	\$117.82	\$132.42	\$765,564.80
69	Publications Analyst	4,160	2,080	\$39.27	\$44.13	\$255,153.60
70	Quality Assurance Specialist	4,160	2,080	\$66.77	\$75.04	\$433,846.40
71	Scientific Subject Matter Specialist	4,160	2,080	\$137.46	\$154.48	\$893,152.00
72	Security Coordinator	4,160	2,080	\$82.47	\$92.68	\$535,849.60
73	Site Manager	4,160	2,080	\$98.18	\$110.34	\$637,936.00
74	Software Architect	4,160	2,080	\$125.68	\$141.23	\$816,587.20
75	Software Developer	4,160	2,080	\$86.40	\$97.10	\$561,392.00
76	Software Systems Engineer	4,160	2,080	\$98.18	\$110.34	\$637,936.00
77	Strategic Planner	4,160	2,080	\$94.26	\$105.93	\$612,456.00
78	Systems Administrator	4,160	2,080	\$70.70	\$79.44	\$459,347.20
79	Systems Analysis and Programming Director	4,160	2,080	\$86.40	\$97.10	\$561,392.00
80	Systems Engineer	4,160	2,080	\$98.18	\$110.34	\$637,936.00
81	Systems Management Technologist	4,160	2,080	\$39.27	\$44.13	\$255,153.60
82	Technical Editor	4,160	2,080	\$43.20	\$48.55	\$280,696.00
83	Technical Subject Matter Specialist	4,160	2,080	\$86.40	\$105.93	\$579,758.40
84	Technical Writer	4,160	2,080	\$58.91	\$66.20	\$382,761.60
85	Telecommunications Analyst/Technician	4,160	2,080	\$47.12	\$52.96	\$306,176.00
86	Telecommunications Engineer/Analyst	4,160	2,080	\$58.91	\$66.20	\$382,761.60
87	Telecommunications Manager - Multiple Incumbents	4,160	2,080	\$86.40	\$97.10	\$561,392.00
88	Telecommunications Network Help Desk	4,160	2,080	\$63.62	\$71.50	\$413,379.20
89	Telecommunications Programmer/Systems Analyst	4,160	2,080	\$68.72	\$77.23	\$446,513.60
90	Telecommunications Technician	4,160	2,080	\$47.12	\$52.96	\$306,176.00
91	Telecommunications/Communications Integration Eng.	4,160	2,080	\$74.63	\$83.86	\$484,889.60
92	Test Engineer	4,160	2,080	\$74.63	\$83.86	\$484,889.60
93	Voice Communications Manager	4,160	2,080	\$68.72	\$77.23	\$446,513.60
94	Voice Communications Technician	4,160	2,080	\$60.48	\$67.98	\$392,995.20
95	Web Content Analyst	4,160	2,080	\$66.77	\$75.04	\$433,846.40
96	Web Designer	4,160	2,080	\$78.55	\$88.28	\$510,390.40
97	Web Security Analyst	4,160	2,080	\$74.63	\$83.86	\$484,889.60
98	Web Software Developer	4,160	2,080	\$90.33	\$101.51	\$586,913.60
<b>Total Labor Rate Evaluation Years 1 and 2:</b>						<b>\$49,199,612.80</b>
CLIN	Category			Est. Cost	Ceiling Handling Rate	Total
99	Supplies			\$1,000,000	10.00%	\$1,100,000.00

# VETS, Inc.

100	Travel	\$50,000	10.00%	\$55,000.00
101	Incidental Construction	\$500,000	10.00%	\$550,000.00
102	Other Direct Costs	\$100,000	10.00%	\$110,000.00
<b>Total Years 1 and 2 ODCs with Handling Rates Applied:</b>				<b>\$1,815,000.00</b>

<b>Total Evaluated Price Years 1 and 2:</b>			<b>\$51,014,612.80</b>
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# VETS, Inc.

## VETS GWAC CONTRACT LINE ITEMS - FUNTIONAL AREAS 1 & 2

Base Period - Years 3 and 4  
Base Period February 2, 2009-February 1, 2011

THE HOURLY RATES ARE A NOT TO EXCEED CEILING

CLIN	Labor Category	A	B	C	D	(AxC)+(BxD)
		Estimated Hours ON-SITE	Estimated Hours OFF-SITE	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	Total
1	Applications Programmer	4,160	2,080	\$52.84	\$59.39	\$343,345.60
2	Applications Systems Analyst/Programmer	4,160	2,080	\$73.17	\$82.22	\$475,404.80
3	Business Process Consultant	4,160	2,080	\$89.42	\$100.50	\$581,027.20
4	Business Subject Matter Specialist	4,160	2,080	\$126.01	\$141.61	\$818,750.40
5	Business Systems Analyst	4,160	2,080	\$74.79	\$84.05	\$485,950.40
6	Chief Information Security Officer	4,160	2,080	\$133.33	\$149.84	\$866,320.00
7	Client/Server Database Manager	4,160	2,080	\$78.04	\$87.71	\$507,083.20
8	Client/Server Network Architect	4,160	2,080	\$127.64	\$143.44	\$829,337.60
9	Communication Analyst	4,160	2,080	\$77.24	\$86.80	\$501,862.40
10	Communications Facility Engineer	4,160	2,080	\$84.96	\$95.48	\$552,032.00
11	Communications Installer	4,160	2,080	\$55.29	\$62.13	\$359,236.80
12	Communications Transmission Engineer	4,160	2,080	\$70.72	\$79.49	\$459,534.40
13	Consultant	4,160	2,080	\$223.57	\$251.25	\$1,452,651.20
14	Curriculum Developer	4,160	2,080	\$60.97	\$68.52	\$396,156.80
15	Data Architect	4,160	2,080	\$91.05	\$102.33	\$591,614.40
16	Data Communication Manager	4,160	2,080	\$79.26	\$89.08	\$515,008.00
17	Data Security Analyst	4,160	2,080	\$70.72	\$79.49	\$459,534.40
18	Data Warehousing Administrator	4,160	2,080	\$91.05	\$102.33	\$591,614.40
19	Data Warehousing Analyst	4,160	2,080	\$117.88	\$132.47	\$765,918.40
20	Data Warehousing Programmer	4,160	2,080	\$73.17	\$82.22	\$475,404.80
21	Data/Configuration Management Specialist	4,160	2,080	\$69.11	\$77.67	\$449,051.20
22	Database Analyst/ Programmer	4,160	2,080	\$77.24	\$86.80	\$501,862.40
23	Database Manager/Administrator	4,160	2,080	\$85.36	\$95.92	\$554,611.20
24	Disaster Recovery Administrator	4,160	2,080	\$77.24	\$86.80	\$501,862.40

# VETS, Inc.

25	Disaster Recovery Analyst	4,160	2,080	\$69.11	\$77.67	\$449,051.20
26	E-Business Manager	4,160	2,080	\$101.62	\$114.20	\$660,275.20
27	Electronic Data Interchange (EDI) Specialist	4,160	2,080	\$65.85	\$74.00	\$427,856.00
28	Electronic Mail Coordinator	4,160	2,080	\$52.84	\$59.39	\$343,345.60
29	Engineering Subject Matter Specialist	4,160	2,080	\$101.62	\$114.20	\$660,275.20
30	ERP Analyst	4,160	2,080	\$95.92	\$107.82	\$623,292.80
31	ERP Business/Architectural Expert	4,160	2,080	\$113.81	\$127.92	\$739,523.20
32	Geographic Information Systems Analyst/Programmer	4,160	2,080	\$81.30	\$91.37	\$528,257.60
33	Geographic Information Systems Manager	4,160	2,080	\$48.77	\$54.81	\$316,888.00
34	Graphics Specialist	4,160	2,080	\$55.69	\$62.59	\$361,857.60
35	Groupware Specialist	4,160	2,080	\$40.64	\$45.67	\$264,056.00
36	Hardware Engineer	4,160	2,080	\$77.24	\$86.80	\$501,862.40
37	Help Desk Coordinator	4,160	2,080	\$65.85	\$74.00	\$427,856.00
38	Help Desk Specialist	4,160	2,080	\$50.82	\$57.10	\$330,179.20
39	Help Desk Support Service Specialist	4,160	2,080	\$56.90	\$63.95	\$369,720.00
40	Information Assurance Development Engineer	4,160	2,080	\$93.49	\$105.06	\$607,443.20
41	Information Assurance Engineer	4,160	2,080	\$77.24	\$86.80	\$501,862.40
42	Information Assurance Network Specialist	4,160	2,080	\$60.97	\$68.52	\$396,156.80
43	Information Assurance Systems/Network Specialist	4,160	2,080	\$70.72	\$79.49	\$459,534.40
44	Information Center Specialist	4,160	2,080	\$52.84	\$59.39	\$343,345.60
45	Information Security Business Analyst	4,160	2,080	\$73.17	\$82.22	\$475,404.80
46	Information Systems Administration & Planning Mgr.	4,160	2,080	\$85.36	\$95.92	\$554,611.20
47	Information Systems Training Specialist	4,160	2,080	\$73.17	\$82.22	\$475,404.80
48	Instructional Technologist	4,160	2,080	\$67.48	\$75.83	\$438,443.20
49	IT Subject Matter Specialist	4,160	2,080	\$142.27	\$159.89	\$924,414.40
50	LAN Support Technician	4,160	2,080	\$52.84	\$59.39	\$343,345.60
51	LAN/WAN Administrator	4,160	2,080	\$60.97	\$68.52	\$396,156.80
52	LAN/WAN Integrator	4,160	2,080	\$71.13	\$79.93	\$462,155.20
53	LAN/WAN/MAN Administrator	4,160	2,080	\$77.24	\$86.80	\$501,862.40
54	Modeling and Simulation Specialist	4,160	2,080	\$85.36	\$95.92	\$554,611.20
55	Network Control Technician	4,160	2,080	\$65.04	\$73.09	\$422,593.60
56	Network Engineer	4,160	2,080	\$80.90	\$90.90	\$525,616.00
57	Network Planning Analyst	4,160	2,080	\$72.36	\$81.31	\$470,142.40
58	Network Systems Administrator	4,160	2,080	\$69.11	\$77.67	\$449,051.20
59	Network Systems Manager	4,160	2,080	\$85.36	\$95.92	\$554,611.20
60	Network/Hardware Support Technician	4,160	2,080	\$54.88	\$61.67	\$356,574.40
61	Operations Manager - Data Communications	4,160	2,080	\$86.99	\$97.75	\$565,198.40
62	Operations Manager - Voice Communications	4,160	2,080	\$86.99	\$97.75	\$565,198.40
63	Operations Systems Manager	4,160	2,080	\$97.56	\$109.64	\$633,900.80

# VETS, Inc.

64	Operations/Technical Support Analyst	4,160	2,080	\$48.77	\$54.81	\$316,888.00
65	Operations/Technical Support Manager	4,160	2,080	\$77.24	\$86.80	\$501,862.40
66	Ops/network LAN Administrator	4,160	2,080	\$56.90	\$63.95	\$369,720.00
67	Project Engineer	4,160	2,080	\$95.92	\$107.82	\$623,292.80
68	Project Manager	4,160	2,080	\$121.94	\$137.05	\$792,334.40
69	Publications Analyst	4,160	2,080	\$40.64	\$45.67	\$264,056.00
70	Quality Assurance Specialist	4,160	2,080	\$69.11	\$77.67	\$449,051.20
71	Scientific Subject Matter Specialist	4,160	2,080	\$142.27	\$159.89	\$924,414.40
72	Security Coordinator	4,160	2,080	\$85.36	\$95.92	\$554,611.20
73	Site Manager	4,160	2,080	\$101.62	\$114.20	\$660,275.20
74	Software Architect	4,160	2,080	\$130.08	\$146.17	\$845,166.40
75	Software Developer	4,160	2,080	\$89.42	\$100.50	\$581,027.20
76	Software Systems Engineer	4,160	2,080	\$101.62	\$114.20	\$660,275.20
77	Strategic Planner	4,160	2,080	\$97.56	\$109.64	\$633,900.80
78	Systems Administrator	4,160	2,080	\$73.17	\$82.22	\$475,404.80
79	Systems Analysis and Programming Director	4,160	2,080	\$89.42	\$100.50	\$581,027.20
80	Systems Engineer	4,160	2,080	\$101.62	\$114.20	\$660,275.20
81	Systems Management Technologist	4,160	2,080	\$40.64	\$45.67	\$264,056.00
82	Technical Editor	4,160	2,080	\$44.71	\$50.25	\$290,513.60
83	Technical Subject Matter Specialist	4,160	2,080	\$89.42	\$109.64	\$600,038.40
84	Technical Writer	4,160	2,080	\$60.97	\$68.52	\$396,156.80
85	Telecommunications Analyst/Technician	4,160	2,080	\$48.77	\$54.81	\$316,888.00
86	Telecommunications Engineer/Analyst	4,160	2,080	\$60.97	\$68.52	\$396,156.80
87	Telecommunications Manager - Multiple Incumbents	4,160	2,080	\$89.42	\$100.50	\$581,027.20
88	Telecommunications Network Help Desk	4,160	2,080	\$65.85	\$74.00	\$427,856.00
89	Telecommunications Programmer/Systems Analyst	4,160	2,080	\$71.13	\$79.93	\$462,155.20
90	Telecommunications Technician	4,160	2,080	\$48.77	\$54.81	\$316,888.00
91	Telecommunications/Communications Integration Eng.	4,160	2,080	\$77.24	\$86.80	\$501,862.40
92	Test Engineer	4,160	2,080	\$77.24	\$86.80	\$501,862.40
93	Voice Communications Manager	4,160	2,080	\$71.13	\$79.93	\$462,155.20
94	Voice Communications Technician	4,160	2,080	\$62.60	\$70.36	\$406,764.80
95	Web Content Analyst	4,160	2,080	\$69.11	\$77.67	\$449,051.20
96	Web Designer	4,160	2,080	\$81.30	\$91.37	\$528,257.60
97	Web Security Analyst	4,160	2,080	\$77.24	\$86.80	\$501,862.40
98	Web Software Developer	4,160	2,080	\$93.49	\$105.06	\$607,443.20
<b>Total Labor Rate Evaluation Years 3 and 4:</b>						<b>\$50,921,686.40</b>
<b>CLIN</b>	<b>Category</b>	<b>Est. Cost</b>		<b>Ceiling Handling Rate</b>		<b>Total</b>
99	Supplies	\$1,000,000		10.00%		\$1,100,000.00

# VETS, Inc.

100	Travel	\$50,000	10.00%	\$55,000.00
101	Incidental Construction	\$500,000	10.00%	\$550,000.00
102	Other Direct Costs	\$100,000	10.00%	\$110,000.00
<b>Total Years 3 and 4 ODCs with Handling Rates Applied:</b>				<b>\$1,815,000.00</b>

<b>Total Evaluated Price Years 3 and 4:</b>	<b>\$52,736,686.40</b>
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# VETS, Inc.

## VETS GWAC CONTRACT LINE ITEMS - FUNTIONAL AREAS 1 & 2

Base Period - Year 5  
Base Period February 2, 2011-February 1, 2012

THE HOURLY RATES ARE A NOT TO EXCEED CEILING

CLIN	Labor Category	A	B	C	D	(AxC)+(BxD)
		Estimated Hours ON-SITE	Estimated Hours OFF-SITE	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	Total
1	Applications Programmer	4,160	2,080	\$53.90	\$60.58	\$350,230.40
2	Applications Systems Analyst/Programmer	4,160	2,080	\$74.63	\$83.86	\$484,889.60
3	Business Process Consultant	4,160	2,080	\$91.21	\$102.51	\$592,654.40
4	Business Subject Matter Specialist	4,160	2,080	\$128.53	\$144.44	\$835,120.00
5	Business Systems Analyst	4,160	2,080	\$76.29	\$85.73	\$495,684.80
6	Chief Information Security Officer	4,160	2,080	\$136.00	\$152.84	\$883,667.20
7	Client/Server Database Manager	4,160	2,080	\$79.60	\$89.46	\$517,212.80
8	Client/Server Network Architect	4,160	2,080	\$130.19	\$146.31	\$845,915.20
9	Communication Analyst	4,160	2,080	\$78.78	\$88.54	\$511,888.00
10	Communications Facility Engineer	4,160	2,080	\$86.66	\$97.39	\$563,076.80
11	Communications Installer	4,160	2,080	\$56.40	\$63.37	\$366,433.60
12	Communications Transmission Engineer	4,160	2,080	\$72.13	\$81.08	\$468,707.20
13	Consultant	4,160	2,080	\$228.04	\$256.28	\$1,481,708.80
14	Curriculum Developer	4,160	2,080	\$62.19	\$69.89	\$404,081.60
15	Data Architect	4,160	2,080	\$92.87	\$104.38	\$603,449.60
16	Data Communication Manager	4,160	2,080	\$80.85	\$90.86	\$525,324.80
17	Data Security Analyst	4,160	2,080	\$72.13	\$81.08	\$468,707.20
18	Data Warehousing Administrator	4,160	2,080	\$92.87	\$104.38	\$603,449.60
19	Data Warehousing Analyst	4,160	2,080	\$120.24	\$135.12	\$781,248.00
20	Data Warehousing Programmer	4,160	2,080	\$74.63	\$83.86	\$484,889.60
21	Data/Configuration Management Specialist	4,160	2,080	\$70.49	\$79.22	\$458,016.00
22	Database Analyst/ Programmer	4,160	2,080	\$78.78	\$88.54	\$511,888.00
23	Database Manager/Administrator	4,160	2,080	\$87.07	\$97.84	\$565,718.40
24	Disaster Recovery Administrator	4,160	2,080	\$78.78	\$88.54	\$511,888.00

# VETS, Inc.

25	Disaster Recovery Analyst	4,160	2,080	\$70.49	\$79.22	\$458,016.00
26	E-Business Manager	4,160	2,080	\$103.65	\$116.48	\$673,462.40
27	Electronic Data Interchange (EDI) Specialist	4,160	2,080	\$67.17	\$75.48	\$436,425.60
28	Electronic Mail Coordinator	4,160	2,080	\$53.90	\$60.58	\$350,230.40
29	Engineering Subject Matter Specialist	4,160	2,080	\$103.65	\$116.48	\$673,462.40
30	ERP Analyst	4,160	2,080	\$97.84	\$109.98	\$635,772.80
31	ERP Business/Architectural Expert	4,160	2,080	\$116.09	\$130.48	\$754,332.80
32	Geographic Information Systems Analyst/Programmer	4,160	2,080	\$82.93	\$93.20	\$538,844.80
33	Geographic Information Systems Manager	4,160	2,080	\$49.75	\$55.91	\$323,252.80
34	Graphics Specialist	4,160	2,080	\$56.80	\$63.84	\$369,075.20
35	Groupware Specialist	4,160	2,080	\$41.45	\$46.58	\$269,318.40
36	Hardware Engineer	4,160	2,080	\$78.78	\$88.54	\$511,888.00
37	Help Desk Coordinator	4,160	2,080	\$67.17	\$75.48	\$436,425.60
38	Help Desk Specialist	4,160	2,080	\$51.84	\$58.24	\$336,793.60
39	Help Desk Support Service Specialist	4,160	2,080	\$58.04	\$65.23	\$377,124.80
40	Information Assurance Development Engineer	4,160	2,080	\$95.36	\$107.16	\$619,590.40
41	Information Assurance Engineer	4,160	2,080	\$78.78	\$88.54	\$511,888.00
42	Information Assurance Network Specialist	4,160	2,080	\$62.19	\$69.89	\$404,081.60
43	Information Assurance Systems/Network Specialist	4,160	2,080	\$72.13	\$81.08	\$468,707.20
44	Information Center Specialist	4,160	2,080	\$53.90	\$60.58	\$350,230.40
45	Information Security Business Analyst	4,160	2,080	\$74.63	\$83.86	\$484,889.60
46	Information Systems Administration & Planning Mgr.	4,160	2,080	\$87.07	\$97.84	\$565,718.40
47	Information Systems Training Specialist	4,160	2,080	\$74.63	\$83.86	\$484,889.60
48	Instructional Technologist	4,160	2,080	\$68.83	\$77.35	\$447,220.80
49	IT Subject Matter Specialist	4,160	2,080	\$145.12	\$163.09	\$942,926.40
50	LAN Support Technician	4,160	2,080	\$53.90	\$60.58	\$350,230.40
51	LAN/WAN Administrator	4,160	2,080	\$62.19	\$69.89	\$404,081.60
52	LAN/WAN Integrator	4,160	2,080	\$72.55	\$81.53	\$471,390.40
53	LAN/WAN/MAN Administrator	4,160	2,080	\$78.78	\$88.54	\$511,888.00
54	Modeling and Simulation Specialist	4,160	2,080	\$87.07	\$97.84	\$565,718.40
55	Network Control Technician	4,160	2,080	\$66.34	\$74.55	\$431,038.40
56	Network Engineer	4,160	2,080	\$82.52	\$92.72	\$536,140.80
57	Network Planning Analyst	4,160	2,080	\$73.81	\$82.94	\$479,564.80
58	Network Systems Administrator	4,160	2,080	\$70.49	\$79.22	\$458,016.00
59	Network Systems Manager	4,160	2,080	\$87.07	\$97.84	\$565,718.40
60	Network/Hardware Support Technician	4,160	2,080	\$55.98	\$62.90	\$363,708.80
61	Operations Manager - Data Communications	4,160	2,080	\$88.73	\$99.71	\$576,513.60
62	Operations Manager - Voice Communications	4,160	2,080	\$88.73	\$99.71	\$576,513.60
63	Operations Systems Manager	4,160	2,080	\$99.51	\$111.83	\$646,568.00

# VETS, Inc.

64	Operations/Technical Support Analyst	4,160	2,080	\$49.75	\$55.91	\$323,252.80
65	Operations/Technical Support Manager	4,160	2,080	\$78.78	\$88.54	\$511,888.00
66	Ops/network LAN Administrator	4,160	2,080	\$58.04	\$65.23	\$377,124.80
67	Project Engineer	4,160	2,080	\$97.84	\$109.98	\$635,772.80
68	Project Manager	4,160	2,080	\$124.38	\$139.79	\$808,184.00
69	Publications Analyst	4,160	2,080	\$41.45	\$46.58	\$269,318.40
70	Quality Assurance Specialist	4,160	2,080	\$70.49	\$79.22	\$458,016.00
71	Scientific Subject Matter Specialist	4,160	2,080	\$145.12	\$163.09	\$942,926.40
72	Security Coordinator	4,160	2,080	\$87.07	\$97.84	\$565,718.40
73	Site Manager	4,160	2,080	\$103.65	\$116.48	\$673,462.40
74	Software Architect	4,160	2,080	\$132.68	\$149.09	\$862,056.00
75	Software Developer	4,160	2,080	\$91.21	\$102.51	\$592,654.40
76	Software Systems Engineer	4,160	2,080	\$103.65	\$116.48	\$673,462.40
77	Strategic Planner	4,160	2,080	\$99.51	\$111.83	\$646,568.00
78	Systems Administrator	4,160	2,080	\$74.63	\$83.86	\$484,889.60
79	Systems Analysis and Programming Director	4,160	2,080	\$91.21	\$102.51	\$592,654.40
80	Systems Engineer	4,160	2,080	\$103.65	\$116.48	\$673,462.40
81	Systems Management Technologist	4,160	2,080	\$41.45	\$46.58	\$269,318.40
82	Technical Editor	4,160	2,080	\$45.60	\$51.26	\$296,316.80
83	Technical Subject Matter Specialist	4,160	2,080	\$91.21	\$111.83	\$612,040.00
84	Technical Writer	4,160	2,080	\$62.19	\$69.89	\$404,081.60
85	Telecommunications Analyst/Technician	4,160	2,080	\$49.75	\$55.91	\$323,252.80
86	Telecommunications Engineer/Analyst	4,160	2,080	\$62.19	\$69.89	\$404,081.60
87	Telecommunications Manager - Multiple Incumbents	4,160	2,080	\$91.21	\$102.51	\$592,654.40
88	Telecommunications Network Help Desk	4,160	2,080	\$67.17	\$75.48	\$436,425.60
89	Telecommunications Programmer/Systems Analyst	4,160	2,080	\$72.55	\$81.53	\$471,390.40
90	Telecommunications Technician	4,160	2,080	\$49.75	\$55.91	\$323,252.80
91	Telecommunications/Communications Integration Eng.	4,160	2,080	\$78.78	\$88.54	\$511,888.00
92	Test Engineer	4,160	2,080	\$78.78	\$88.54	\$511,888.00
93	Voice Communications Manager	4,160	2,080	\$72.55	\$81.53	\$471,390.40
94	Voice Communications Technician	4,160	2,080	\$63.85	\$71.77	\$414,897.60
95	Web Content Analyst	4,160	2,080	\$70.49	\$79.22	\$458,016.00
96	Web Designer	4,160	2,080	\$82.93	\$93.20	\$538,844.80
97	Web Security Analyst	4,160	2,080	\$78.78	\$88.54	\$511,888.00
98	Web Software Developer	4,160	2,080	\$95.36	\$107.16	\$619,590.40

**Total Labor Rate Evaluation Year 5:** \$51,940,137.60

CLIN	Category	Est. Cost	Ceiling Handling Rate	Total
99	Supplies	\$1,000,000	10.00%	\$1,100,000.00

# VETS, Inc.

100	Travel	\$50,000	10.00%	\$55,000.00
101	Incidental Construction	\$500,000	10.00%	\$550,000.00
102	Other Direct Costs	\$100,000		\$100,000.00
<b>Total Year 5 ODCs with Handling Rates Applied:</b>				<b>\$1,805,000.00</b>

<b>Total Evaluated Price Year 5:</b>				<b>\$53,745,137.60</b>
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# VETS, Inc.

## VETS GWAC CONTRACT LINE ITEMS - FUNTIONAL AREAS 1 & 2

Option Period - Years 6 - 10  
Option Period February 2, 2012-February 1, 2017

THE HOURLY RATES ARE A NOT TO EXCEED CEILING

CLIN	Labor Category	A	B	C	D	(AxC)+(BxD)
		Estimated Hours ON-SITE	Estimated Hours OFF-SITE	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	Total
1	Applications Programmer	12,480	6,240			\$0.00
2	Applications Systems Analyst/Programmer	12,480	6,240			\$0.00
3	Business Process Consultant	12,480	6,240			\$0.00
4	Business Subject Matter Specialist	12,480	6,240			\$0.00
5	Business Systems Analyst	12,480	6,240			\$0.00
6	Chief Information Security Officer	12,480	6,240			\$0.00
7	Client/Server Database Manager	12,480	6,240			\$0.00
8	Client/Server Network Architect	12,480	6,240			\$0.00
9	Communication Analyst	12,480	6,240			\$0.00
10	Communications Facility Engineer	12,480	6,240			\$0.00
11	Communications Installer	12,480	6,240			\$0.00
12	Communications Transmission Engineer	12,480	6,240			\$0.00
13	Consultant	12,480	6,240			\$0.00
14	Curriculum Developer	12,480	6,240			\$0.00
15	Data Architect	12,480	6,240			\$0.00
16	Data Communication Manager	12,480	6,240			\$0.00
17	Data Security Analyst	12,480	6,240			\$0.00
18	Data Warehousing Administrator	12,480	6,240			\$0.00
19	Data Warehousing Analyst	12,480	6,240			\$0.00
20	Data Warehousing Programmer	12,480	6,240			\$0.00
21	Data/Configuration Management Specialist	12,480	6,240			\$0.00
22	Database Analyst/ Programmer	12,480	6,240			\$0.00
23	Database Manager/Administrator	12,480	6,240			\$0.00
24	Disaster Recovery Administrator	12,480	6,240			\$0.00

# VETS, Inc.

25	Disaster Recovery Analyst	12,480	6,240			\$0.00
26	E-Business Manager	12,480	6,240			\$0.00
27	Electronic Data Interchange (EDI) Specialist	12,480	6,240			\$0.00
28	Electronic Mail Coordinator	12,480	6,240			\$0.00
29	Engineering Subject Matter Specialist	12,480	6,240			\$0.00
30	ERP Analyst	12,480	6,240			\$0.00
31	ERP Business/Architectural Expert	12,480	6,240			\$0.00
32	Geographic Information Systems Analyst/Programmer	12,480	6,240			\$0.00
33	Geographic Information Systems Manager	12,480	6,240			\$0.00
34	Graphics Specialist	12,480	6,240			\$0.00
35	Groupware Specialist	12,480	6,240			\$0.00
36	Hardware Engineer	12,480	6,240			\$0.00
37	Help Desk Coordinator	12,480	6,240			\$0.00
38	Help Desk Specialist	12,480	6,240			\$0.00
39	Help Desk Support Service Specialist	12,480	6,240			\$0.00
40	Information Assurance Development Engineer	12,480	6,240			\$0.00
41	Information Assurance Engineer	12,480	6,240			\$0.00
42	Information Assurance Network Specialist	12,480	6,240			\$0.00
43	Information Assurance Systems/Network Specialist	12,480	6,240			\$0.00
44	Information Center Specialist	12,480	6,240			\$0.00
45	Information Security Business Analyst	12,480	6,240			\$0.00
46	Information Systems Administration & Planning Mgr.	12,480	6,240			\$0.00
47	Information Systems Training Specialist	12,480	6,240			\$0.00
48	Instructional Technologist	12,480	6,240			\$0.00
49	IT Subject Matter Specialist	12,480	6,240			\$0.00
50	LAN Support Technician	12,480	6,240			\$0.00
51	LAN/WAN Administrator	12,480	6,240			\$0.00
52	LAN/WAN Integrator	12,480	6,240			\$0.00
53	LAN/WAN/MAN Administrator	12,480	6,240			\$0.00
54	Modeling and Simulation Specialist	12,480	6,240			\$0.00
55	Network Control Technician	12,480	6,240			\$0.00
56	Network Engineer	12,480	6,240			\$0.00
57	Network Planning Analyst	12,480	6,240			\$0.00
58	Network Systems Administrator	12,480	6,240			\$0.00
59	Network Systems Manager	12,480	6,240			\$0.00
60	Network/Hardware Support Technician	12,480	6,240			\$0.00
61	Operations Manager - Data Communications	12,480	6,240			\$0.00
62	Operations Manager - Voice Communications	12,480	6,240			\$0.00
63	Operations Systems Manager	12,480	6,240			\$0.00

# VETS, Inc.

64	Operations/Technical Support Analyst	12,480	6,240		\$0.00
65	Operations/Technical Support Manager	12,480	6,240		\$0.00
66	Ops/network LAN Administrator	12,480	6,240		\$0.00
67	Project Engineer	12,480	6,240		\$0.00
68	Project Manager	12,480	6,240		\$0.00
69	Publications Analyst	12,480	6,240		\$0.00
70	Quality Assurance Specialist	12,480	6,240		\$0.00
71	Scientific Subject Matter Specialist	12,480	6,240		\$0.00
72	Security Coordinator	12,480	6,240		\$0.00
73	Site Manager	12,480	6,240		\$0.00
74	Software Architect	12,480	6,240		\$0.00
75	Software Developer	12,480	6,240		\$0.00
76	Software Systems Engineer	12,480	6,240		\$0.00
77	Strategic Planner	12,480	6,240		\$0.00
78	Systems Administrator	12,480	6,240		\$0.00
79	Systems Analysis and Programming Director	12,480	6,240		\$0.00
80	Systems Engineer	12,480	6,240		\$0.00
81	Systems Management Technologist	12,480	6,240		\$0.00
82	Technical Editor	12,480	6,240		\$0.00
83	Technical Subject Matter Specialist	12,480	6,240		\$0.00
84	Technical Writer	12,480	6,240		\$0.00
85	Telecommunications Analyst/Technician	12,480	6,240		\$0.00
86	Telecommunications Engineer/Analyst	12,480	6,240		\$0.00
87	Telecommunications Manager - Multiple Incumbents	12,480	6,240		\$0.00
88	Telecommunications Network Help Desk	12,480	6,240		\$0.00
89	Telecommunications Programmer/Systems Analyst	12,480	6,240		\$0.00
90	Telecommunications Technician	12,480	6,240		\$0.00
91	Telecommunications/Communications Integration Eng.	12,480	6,240		\$0.00
92	Test Engineer	12,480	6,240		\$0.00
93	Voice Communications Manager	12,480	6,240		\$0.00
94	Voice Communications Technician	12,480	6,240		\$0.00
95	Web Content Analyst	12,480	6,240		\$0.00
96	Web Designer	12,480	6,240		\$0.00
97	Web Security Analyst	12,480	6,240		\$0.00
98	Web Software Developer	12,480	6,240		\$0.00
<b>Total Labor Rate Evaluation Years 6 - 10:</b>					<b>\$0.00</b>
CLIN	Category	Est. Cost	Ceiling Handling Rate	Total	
99	Supplies	\$3,000,000			\$3,000,000.00

# VETS, Inc.

100	Travel	\$150,000		\$150,000.00
101	Incidental Construction	\$1,500,000		\$1,500,000.00
102	Other Direct Costs	\$300,000		\$300,000.00
<b>Total Years 6 - 10 ODCs with Handling Rates Applied:</b>				<b>\$4,950,000.00</b>

<b>Total Evaluated Price Years 6 - 10:</b>				<b>\$4,950,000.00</b>
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